

ClimAccelerator

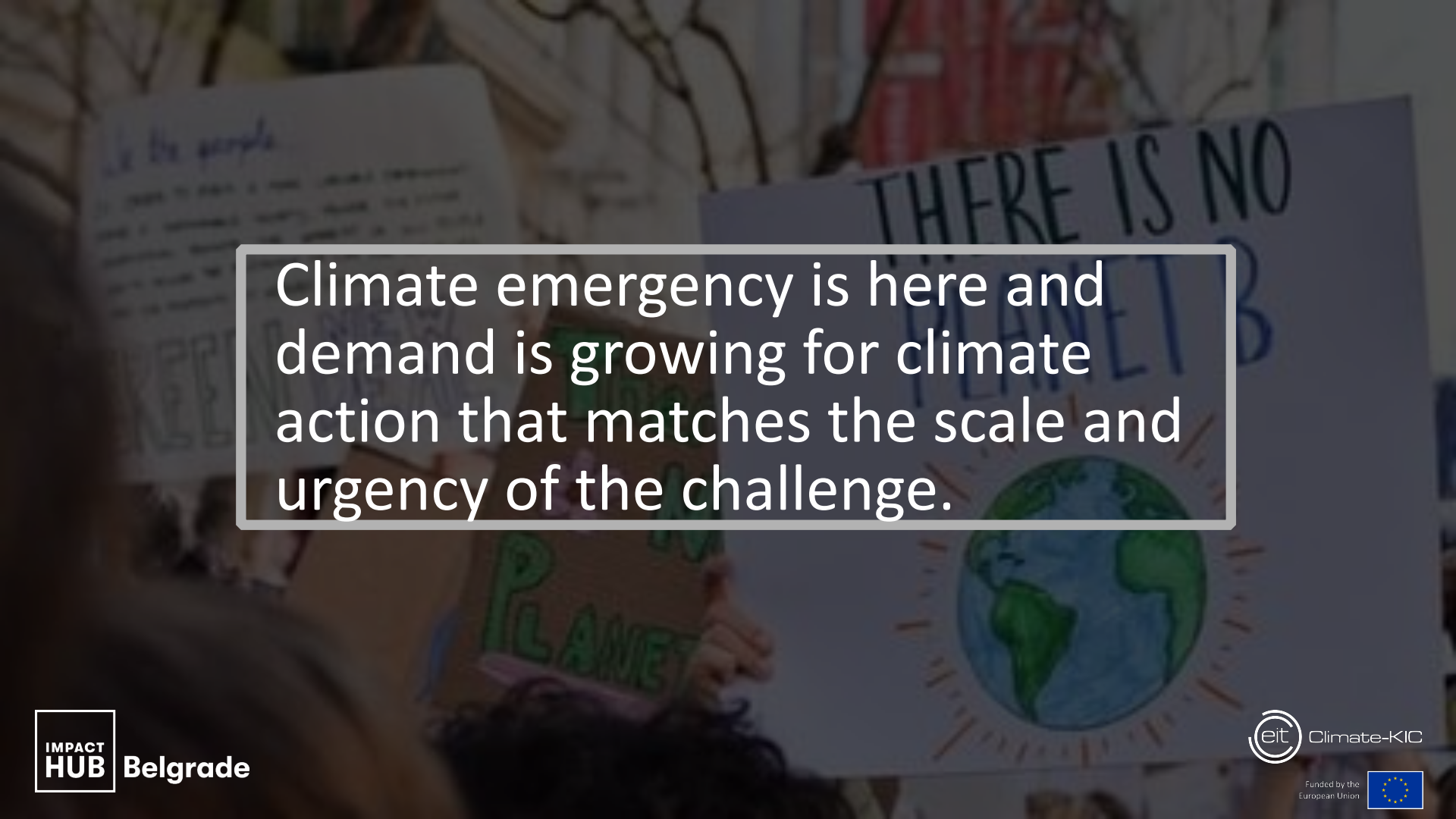


Western Balkan ClimAccelerator

Accelerating clean-tech solutions for impact

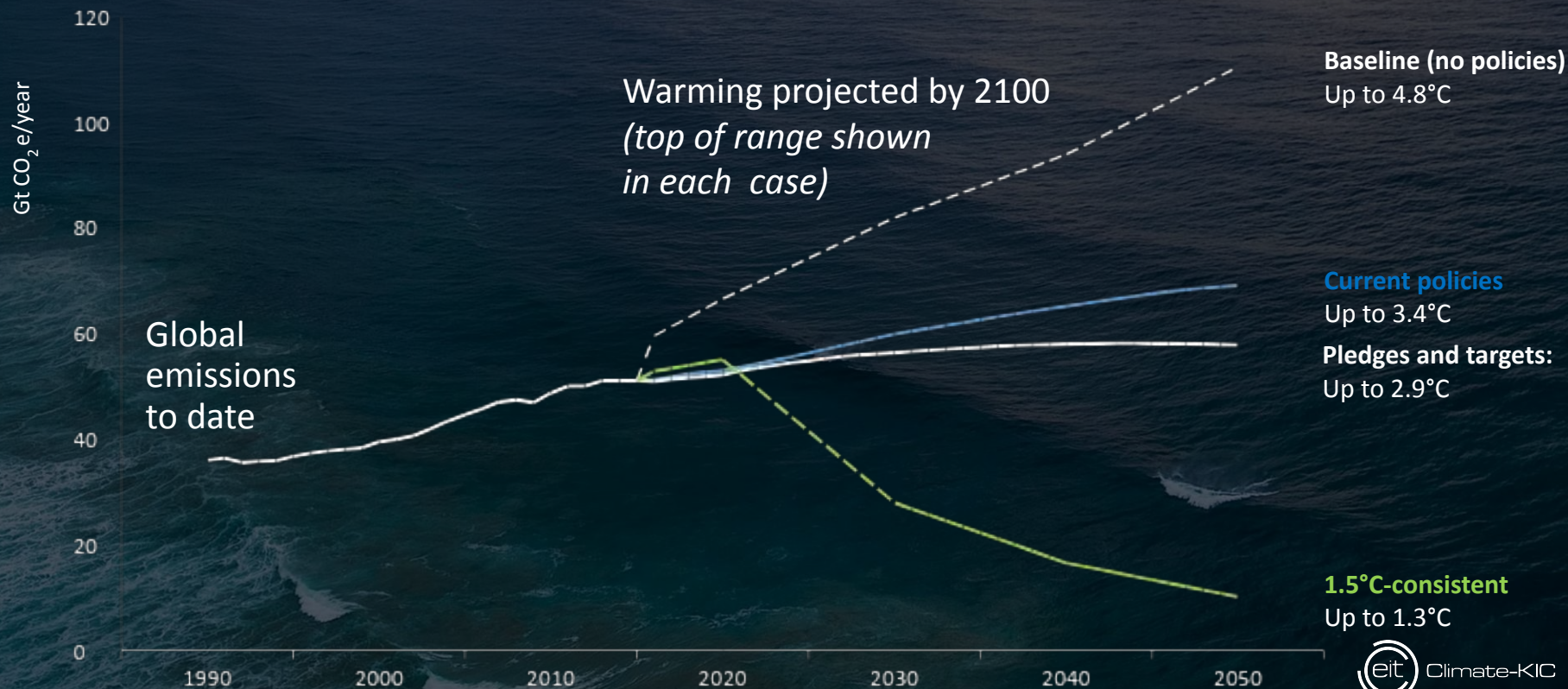
July 2023



The background of the slide is a collage of various climate-related protest signs. A prominent sign on the right reads "THERE IS NO PLANET B" in large, bold, blue letters. Below this, there is a drawing of the Earth with sun rays emanating from it. To the left, another sign partially shows the word "PLANET" in green. Other signs with handwritten text are visible in the upper left and background.

Climate emergency is here and demand is growing for climate action that matches the scale and urgency of the challenge.

Business-, innovation- and investment-as-usual are not delivering a 1.5 degree world. We're not on track ... globally.



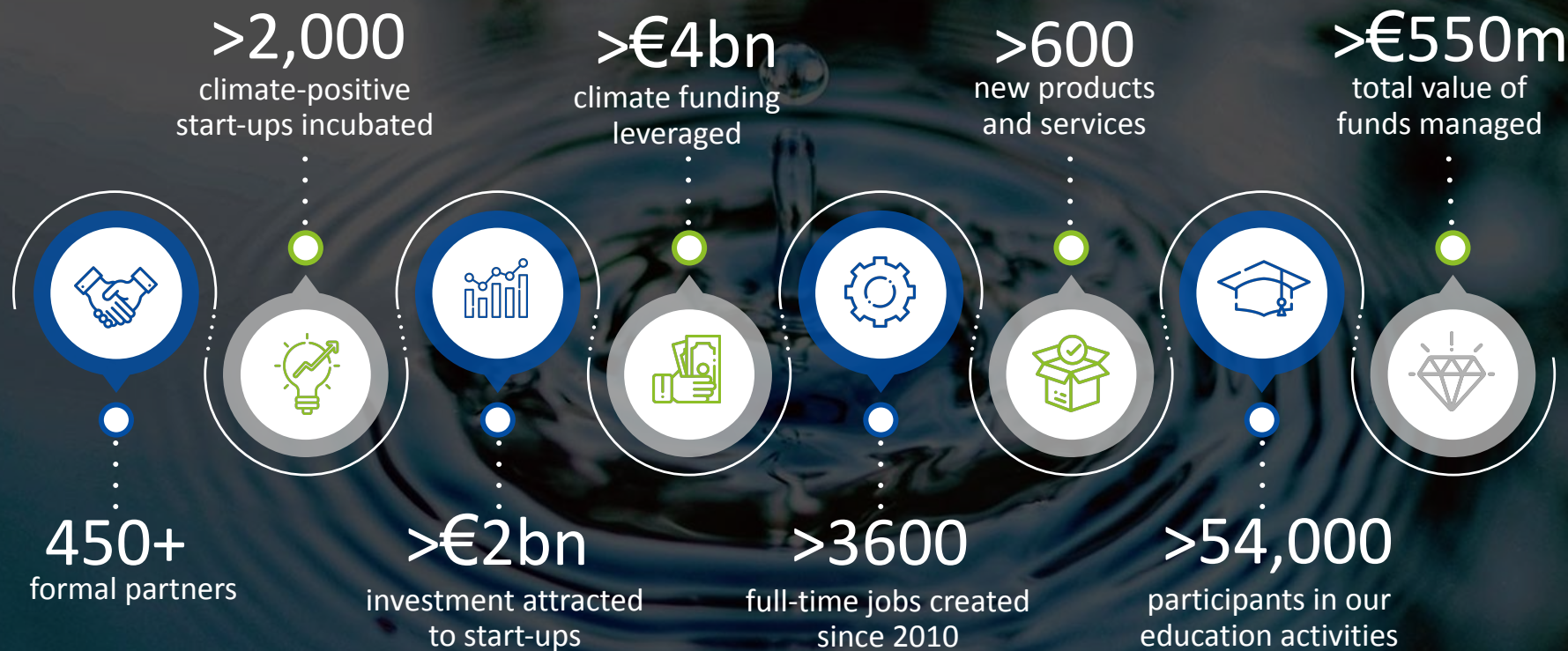
Source: <https://climateactiontracker.org/global/temperatures/>

“ Continuing to work through gradual, incremental changes will not be enough. What is needed now is a fundamental transformation of economic, social and financial systems to trigger exponential increases in decarbonisation rates and climate resilience. ”

Source: EIT Climate-KIC's Transformation, in Time strategy document

EIT Climate-KIC is a climate innovation agency and community that aims to transform places, industries and value chains by 2030 for climate change mitigation and adaptation.

EIT Climate-KIC's 10-year track record in climate innovation



Local action, global impact!

Scaling cleantech solutions to rapidly reduce
carbon emissions

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Co-funded by the
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Belgrade

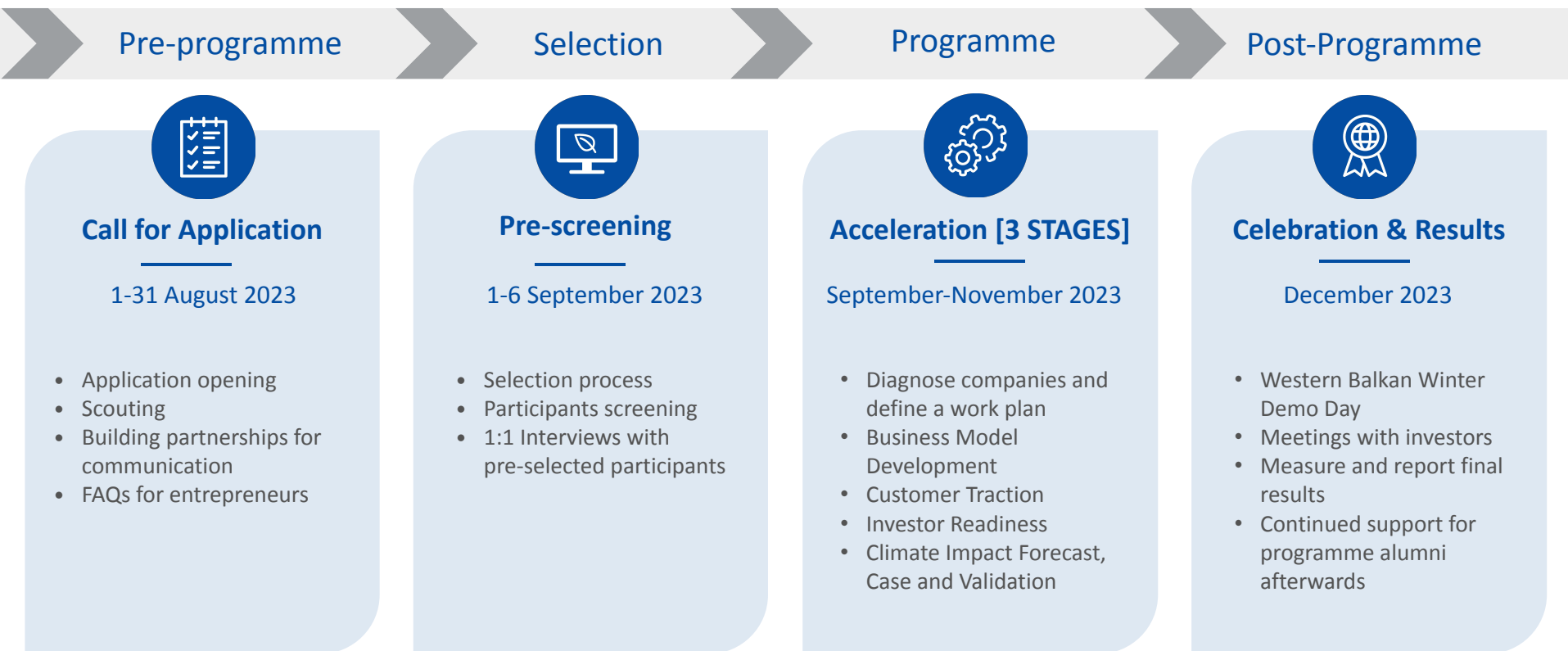
Western Balkan ClimAccelerator 2023

The ClimAccelerator is a global open-source programme giving startups access to resources to innovate, catalyze, and scale the potential of their climate solutions.

As a local partner, Impact Hub Belgrade looks at making a tangible contribution towards **climate change mitigation and adaptation across the Western Balkans**, by accelerating cleantech solutions for impact.



What is the Western Balkan ClimAccelerator?





Acceleration [3 STAGES]

Stage 1

Business Model Development

The first stage of the ClimAccelerator is intended to help startups to refine their business model and finalize their prototype. Here connections with more mature startups in the region and beyond, 1:1 mentoring and customized workshops will help participating teams obtaining the industry and expert feedback they would need to progress.

Stage 2

Customer Traction

Stage 2 of the ClimAccelerator helps startups with a more structured business model to focus on acquiring and retaining their first customers. Here expert coaching and mentoring, advisory services to develop strong go-to-market strategies as well as networking events will help teams broadening their networks.

Stage 3

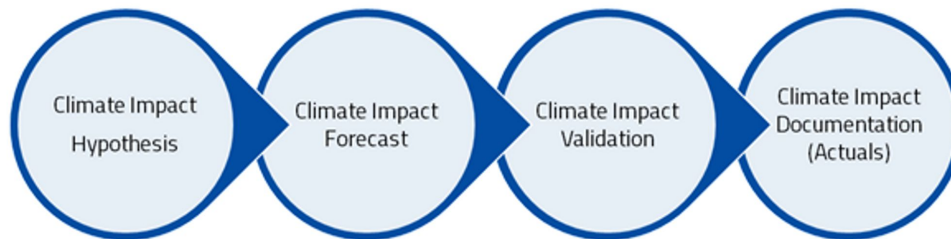
Investment Readiness

Stage 3 of the ClimAccelerator prepares businesses for future investment rounds and scaling. Here targeted support to develop pitch decks and presentations, preparation for negotiations and connections with investors will allow teams to make the first steps towards fundraising both in the region and internationally.

Climate Impact Forecast and Validation

EIT Climate-KIC will cover the Climate Impact Hypothesis costs for all startups participating in the Western Balkan ClimAccelerator in 2023. These services are provided by the Impact Forecast team that will deliver:

- Climate Impact workshop and a 1-hour coaching session for teams to test their impact hypothesis
- Climate Impact forecasts for teams to calculate the climate impact of their innovations at any stage of development
- Climate Impact Validations for teams to receive feedback and finalise their impact hypothesis



Climate-KIC SAFE Agreement

The Climate-SAFE is the 50.000 EUR equity-as-a-service investment introduced in 2021 that is made up of additional services package provided by the Climate-KIC team **for startups that have graduated from the ClimAccelerator programme.**

Within such framework, the startups receive:

- *Carbon Impact Forecasting, Modelling and Validation*
- *Access to the ClimateHIVE community*
- *Fundraising support & connections to Climate-KIC investor network*
- *Commercialisation Opportunities*
- *EU Policy & Affairs support*
- *A dedicated portfolio manager*
- *Possibility of additional investment from the 1,5 Seed Fund*

Becoming a member of the Climate-KIC community



By joining the Western Balkan ClimAccelerator, your startup will:

- Test and validate its climate impact
- Receive visibility in the Climate community at European and international levels
- Be up to date with the latest market know-how and trends
- Get selected and featured in the Investor Marketplace with 300+ diverse investors registered
- Potentially be matched by Climate-KIC with potential investors or customers in their demand-led work



Join the ClimAccelerator community now!

Apply [HERE](#) or contact Belgrade@impacthub.net for more information

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